# YMaos ymlabs.com

**2020 CATALOG** 









Choosing the right personal care products manufacturer can be the key to opening up new business opportunities and bringing more profits to your business. We take pride in our ability to develop products that are specifically manufactured for the promotional products industry. Our entire line is formulated in-house with an emphasis on providing superior quality. We want your advertising message to last, so we offer high quality products that your clients will keep and use on a regular basis. Here is a little more about what we offer!



### **VALUE**

One of the first things to consider when choosing a supplier might be pricing, but the best supplier will offer you more than just low pricing. After all, if your customized product is affordable because it is low or inferior quality, then the price is really not worth it. The best manufacturer offers the highest quality at a variety of price points and quantities.



### **OUALITY**

We manufacture and decorate all our products in our FDA-compliant manufacturing facility in the USA. In addition, we control the manufacturing process and diligently work to guarantee product safety at all times. We also offer a full color process for all products at NO ADDITIONAL CHARGE!



### **SELECTION**

A wide selection of products is also important because it gives you an opportunity to reach out to new customers. Having more choices allows you to choose the items that are the best fit for your business and to create a customized personal care product that speaks to your clients.



### **SUPPORT**

The right supplier has the expertise to help you offer products that are the best fit for your customers. We are organized with a great customer service team that will help you with any questions you may have with the ordering process. We offer free samples and free virtuals, all at no cost.

### FAQ

#### **PRODUCTION TIME**

Production turnaround time begins AFTER artwork is approved by you. Turnaround time may vary with orders greater than catalog quantities. Production days are considered Monday through Friday excluding weekends and holidays.

#### LIP BALM 24 OR 48 HOUR RUSH SERVICE

- \* Complete order including art and proof approval must be received by 11:00am MST.
- \* Catalog quantities only.
- \* Distributor must have an established account in good standing or credit card for immediate payment.
- \* Please see lip balm section for rush fees.
- \* Limitations for special order requirements may apply.

#### **IMPRINT METHOD**

Regular production time: CMYK (full color) premium laminated labels.

Rush: CMYK (full color) premium NON laminated labels.

#### ARTWORK

We strongly encourage vector artwork or high resolution images with minimum 300 dpi in the following formats: PSD, TIF, PNG, EPS, PDF, AI, PS.

#### **SET UP**

The free setup includes the design of a full color CMYK label, and an electronic proof.

\*For lip balm orders containing more than one flavor, and using the same artwork, a flavor change fee of \$6.25(G) for each additional flavor /label will apply.

#### REPEAT ORDERS

Set up for exact repeat orders is FREE!

\*For repeat orders needing minor label changes such as background, phone number, name, web address, etc, a \$12.50(G) artwork change fee will apply.

#### **SHIPPING**

FOB Clearfield, Utah, USA

Free ground shipping on all lip balm orders. Excluding express service.

\* All products subject to availability





# (CONDITIONS APPLY)

# **BEST TASTING**

**FULL COLOR LAMINATE LABELS** 

# LEGACY STICK SPF 15 STOCK FLAVORS Legacy Stick





*	Aloe Vera
*	<b>Coconut Oil</b>
*	Vitamin E

\* Sweetened

\* PABA Free

		A STATE OF THE STA
9H	Legacy SPF 15 Lip Balm - UNFLAVORED	9H026 Legacy SPF 15 Lip Balm - STRAWBERRY
9H000	Legacy SPF 15 Lip Balm - TROPICAL	9H027 Legacy SPF 15 Lip Balm - PASSION FRUIT
9H001	Legacy SPF 15 Lip Balm - BANANA	9H028 Legacy SPF 15 Lip Balm - BLACK CHERRY
9H002	Legacy SPF 15 Lip Balm - <b>ORANGE</b>	9H031 Legacy SPF 15 Lip Balm - PEPPERMINT
9H003	Legacy SPF 15 Lip Balm - PINA COLADA	9H032 Legacy SPF 15 Lip Balm - LIME
9H004	Legacy SPF 15 Lip Balm - STRAWBERRY CHAMPAGNE	9H037 Legacy SPF 15 Lip Balm - CINNAMON BUN
9H006	Legacy SPF 15 Lip Balm - VANILLA	9H041 Legacy SPF 15 Lip Balm - GREEN APPLE
9H007	Legacy SPF 15 Lip Balm - <b>KIWI</b>	9H046 Legacy SPF 15 Lip Balm - CANDY CORN
9H008	Legacy SPF 15 Lip Balm - BERRY	9H048 Legacy SPF 15 Lip Balm - PUMPKIN PIE
9H010	Legacy SPF 15 Lip Balm - CHERRY	9H050 Legacy SPF 15 Lip Balm - WATERMELON
9H011	Legacy SPF 15 Lip Balm - SPEARMINT	9H066 Legacy SPF 15 Lip Balm - RED WINE
9H012	Legacy SPF 15 Lip Balm - CHOCOLATE	9H072 Legacy SPF 15 Lip Balm - ORANGE CREAMSICLE
9H013	Legacy SPF 15 Lip Balm - ROOT BEER	9H073 Legacy SPF 15 Lip Balm - LAVENDER
9H014	Legacy SPF 15 Lip Balm - <b>COFFEE</b>	9H074 Legacy SPF 15 Lip Balm - BACON
9H015	Legacy SPF 15 Lip Balm - GRAPE	9H075 Legacy SPF 15 Lip Balm - GREEN TEA
9H017	Legacy SPF 15 Lip Balm - <b>GINGERBREAD</b>	9H076 Legacy SPF 15 Lip Balm - BLUEBERRY
9H019	Legacy SPF 15 Lip Balm - BUBBLE GUM	9H079 Legacy SPF 15 Lip Balm - COCONUT
9H020	Legacy SPF 15 Lip Balm - <b>PEACH</b>	9H113 Legacy SPF 15 Lip Balm - SUGAR COOKIE
9H021	Legacy SPF 15 Lip Balm - PINK LEMONADE	9H130 Legacy SPF 15 Lip Balm - MARGARITA
9H022	Legacy SPF 15 Lip Balm - PINEAPPLE	9H165 Legacy SPF 15 Lip Balm - HUCKLEBERRY
9H023	Legacy SPF 15 Lip Balm - MANGO	9H174 Legacy SPF 15 Lip Balm - ICED PEAR
9H024	Legacy SPF 15 Lip Balm - HONEY	9H179 Legacy SPF 15 Lip Balm - VANILLA MINT

QUANTITY	150	250	500	1000	2500
PRICE	\$1.09	\$0.89	\$0.81	\$0.78	\$0.75 <b>5(R</b> )

#### FREE SETUP & FREE GROUND SHIPPING

Production time - 5 Business Days Label: CMYK - Full Color - Laminated





RUSHLIP-1	Next Business Day Rush Charge	Add \$0.17 <sup>(R)</sup>
RUSHLIP-3	3 Day Rush Charge	Add \$0.11 <sup>(R)</sup>
RUSHLIP-4	4 Day Rush Charge	Add \$0.08 <sup>(R)</sup>



### **LEGACY STICK NON-SPF**

Production Time - 5 Business Days

Enjoy the impact of pure flavor with no sunscreen but in the same smooth light base all at a lower price than our SPF products with Legacy Stick NON-SPF lip balm.

QTY	&PRICE	1	100	<b>250</b>	<b>500</b>	1000	<b>2500</b>	
9Y000	Legacy NON-SPF Lip Balm – <b>TROPICAL</b>	\$	0.99	\$0.79	\$0.71	\$0.68	\$0.65	5(R)
9Y	Legacy NON-SPF Lip Balm – <b>UNFLAVORED</b>	\$	0.99	\$0.79	\$0.71	\$0.68	\$0.65	5(R)
9Y006	Legacy NON-SPF Lip Balm – <b>VANILLA</b>	\$	0.99	\$0.79	\$0.71	\$0.68	\$0.65	5(R)
9Y008	Legacy NON-SPF Lip Balm – BERRY	\$	0.99	\$0.79	\$0.71	\$0.68	\$0.65	5(R)
9Y000 Le 9Y Le 9Y006 Le 9Y008 Le 9Y011 Le	Legacy NON-SPF Lip Balm – <b>SPEARMINT</b>	\$	0.99	\$0.79	\$0.71	\$0.68	\$0.65	5(R)
9Y179	Legacy NON-SPF Lip Balm – <b>VANILLA MINT</b>	\$	0.99	\$0.79	\$0.71	\$0.68	\$0.65	5(R)

### FREE SETUP | FREE GROUND SHIPPING

Label: Full Color - CMYK

## **SPORT BALM SPF 30**

Production Time - 5 Business Days

An active lifestyle brings more time in the sun and greater exposure to harsh drying elements like wind and cold. Sport Balm SPF 30 provides dual defense for lips, thanks to our highest sun protection factor and time-proven barrier protection that seals in moisture.

**OTY&PRICE** 

100 250 500 1000 2500

**9C006** Sport SPF30 Lip Balm – **TROPICAL** \$1.39 \$0.99 \$0.93 \$0.87 \$0.84 **5(R)** 

### FREE SETUP | FREE GROUND SHIPPING

Label: Full Color - CMYK



# MEDICATED LIP BALM

Production Time - 10 Business Days

Medicated lip balm is made to treat, moisturize and protect chapped lips. Our medicated lip balm nurtures your lips with proven moisturizers, Aloe and coconut oil and Vitamin E. It contains Menthol as cooling agent and Camphor to counter irritation.

OTY&PRICE

100 250 500 1000 2

**9C004** Legacy SPF15 Lip Balm – **MEDICATED** \$1.39 \$0.99 \$0.93 \$0.87 \$0.84 5(R)

### FREE SETUP | FREE GROUND SHIPPING

Label: Full Color - CMYK

# **CUSTOM FLAVOR**

We can mix and create most any flavor that you can think of. Just give us a sample of your desired flavor and we will match the taste and smell better than anyone else out there.

**OTY&PRICE** 

MINIMUM 2500

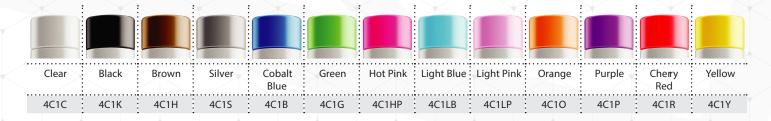
**9CUST** CUSTOM FLAVOR LIP BALM

Call for pricing

Please Call For Production Time Setup charge of \$45(G)

## COLOR CAPS - 250 MIN +5¢ea.

For a PMS color matching information please visit our website YMLabs.com







Production Time - 5 Business Days



Our 100% all-natural formula may just be the best beeswax lip balm on the market. Made with coconut oil, sunflower seed oil, and rosemary oil to soften lips, plus peppermint oil helps freshen breath. For added sun protection, choose SPF 15 BEES' BEST Lip Balm.

QTY&	PRICE	150	250	<b>500</b>	1000	2500	
9BX	BeeStick Natural Non-SPF Lip Balm - UNFLAVORED	\$1.29	\$0.97	\$0.91	\$0.88	\$0.86	5(R)
9B080CX	BeeStick Natural Non-SPF Lip Balm – PEPPERMINT	\$1.29	\$0.97	\$0.91	\$0.88	\$0.86	5(R)
9B000	BeeStick Natural-Base SPF15 Lip Balm - TROPICAL	\$1.35	\$1.13	\$0.99	\$0.98	\$0.97	5(R)
9B002	BeeStick Natural-Base SPF15 Lip Balm – <b>ORANGE</b>	\$1.35	\$1.13	\$0.99	\$0.98	\$0.97	5(R)
9B080C	BeeStick Natural-Base SPF15 Lip Balm – PEPPERMINT	\$1.35	\$1.13	\$0.99	\$0.98	\$0.97	5(R)

FREE SETUP | FREE GROUND SHIPPING

Label: Full Color - CMYK



Production Time - 5 Business Days

Our 100% natural vegan lip balm is simply the finest vegan lip therapy on the market and in the promotional products industry. It's a non-sticky, plant-based formula infused with coconut oil, seed butter, soybean oil, candelilla wax, shea butter, vitamin E and stevia extract. Together they are nature's answer to healthy soft lips! Mixing all these ingredients results in a perfect waxy texture that stays in place to seal in moisture wherever you go.

QTY&PRICE	150	250	500	1000	2500	)
9V Vegan Lip Balm – UNFLAVORED	\$1.50	\$1.22	\$1.09	\$1.03	\$0.99	5(R)
9V105 Vegan Lip Balm – ORANGE	\$1.50	\$1.22	\$1.09	\$1.03	\$0.99	5(R)
9V011 Vegan Lip Balm – SPEARMINT	\$1.50	\$1.22	\$1.09	\$1.03	\$0.99	5(R)

FREE SETUP | FREE GROUND SHIPPING





# SANITIZER

# **GermGel**<sup>™</sup>



Production Time - 10 Business Days





When a sink and soap are not available, your customers will apreciate this convenient get and spray sanitizer. Our formula kills common bacteria and germs on contact, leaving hands clean and never sticky or over-dry.

#### **GEL SANITIZER**

UNSCENTED AL	LOE CITRUS	SIZE	QTY&PRICE 250	500	1000	<b>2500</b>	
9F018 9F02	22 9F017	Clear Oval, 1 oz	\$1.08	8 \$1.05	\$1.02	\$0.99	4(R)
9F018-2T 9F02	22-2T 9F017-2T	ClearTottle & Caribiner, 1.9 oz	\$1.77	7 \$1.74	\$1.71	\$1.69	4(R)
9F018-2 9F02	22-2 9F017-2	Clear Round, 2 oz	\$1.28	8 \$1.25	\$1.22	\$1.19	4(R)
9F018-4 9F02	22-4 9F017-4	Clear Round, 4 oz	\$1.68	8 \$1.65	\$1.62	\$1.59	4(R)
9F018-8P 9F02	22-8P 9F017-8P	Clear Round w/Pump, 8 oz	\$2.58	8 \$2.55	\$2.52	\$2.49	4(R)

#### SPRAY SANITIZER

UNSCENTE	D ALOE	CITRUS	SIZE	QTY&PRICE	250 500 1000 2500
9F024-PZ	9F025-PZ	9F023-PZ	Pen Spray, 0.32 oz		\$1.08 \$1.05 \$1.02 \$0.99 4(R)
9F024	9F025	9F023	Clear Round Spray, 1 oz		\$1.37 \$1.35 \$1.32 \$1.29 4(R)
9F024-2	9F025-2	9F023-2	Clear Round Spray, 2 oz		\$1.58 \$1.55 \$1.52 \$1.49 4(R)

### **FREE SETUP**

# **SPF 30 SUNSCREEN**

# **SolTone**"



Production Time - 10 Business Days



With UVA/UVB broad-spectrum protection, our non-greasy sunscreen rubs in easily and feels lightweight on the skin. Not only is our sunscreen FDA-compliant, many consider it to be the best formula on the promotional market!

### **SOLTONE SUNSCREEN LOTION**

	UNSCENTED	COCONUT	SIZE	QTY&PRICE	250 500	1000	2500
	9F004	9F014	White Oval, 1 oz		\$1.38 \$1.35	\$1.32	\$1.29 4(R)
-	9F004-2T	9F014-2T	White Tottle & Caribiner, 1.9 oz		\$2.58 \$2.55	\$2.52	\$2.49 4(R)
	9F004-2	9F014-2	White Round, 2 oz		\$2.08 \$2.05	\$2.02	\$1.99 4(R)
	9F004-4	9F014-4	White Round, 4 oz		\$3.28 \$3.25	\$3.22	\$3.19 4(R)
	9F004-8P	9F014-8P	White Round w/Pump, 8 oz		\$5.41 \$5.37	\$5.33	\$5.29 4(R)

#### SOLTONE SUNSCREEN STICK

UNSCENTED	SIZE	QTY&PRICE	250 50	0 100	0 2500
9F046	WhiteTube, 0.15 oz		\$1.02 \$0.	99 \$0.97	7 \$0.94 <mark>4(R)</mark>
9F046-T	WhiteTube, 0.5 oz		\$2.19 \$2.	14 \$2.09	9 \$2.05 <mark>4(R)</mark>

### **FREE SETUP**

# LOTION

Production Time - 10 Business Days

Dry skin is instantly relieved with our Hand & Body Lotion. Enriched with shea butter, vegetable glycerin and vitamin E, this formula promotes healthy-looking skin that feels smooth and silky. Choose a refreshing scent to delight the senses, or play it safe with unscented lotion.











STREET STATES

UNSCENTE	D VANILLA	CUCUMBE MELON	R PEAR BERRY	SIZE	QTY&PRICE	250 500	1000	2500
9F015	9F013	9F012	9F016	White Oval, 1 oz		\$1.14 \$1.11	\$1.08	\$1.05 4(R)
9F015-2	9F013-2	9F012-2	9F016-2	White Round, 2 oz		\$1.34 \$1.31	\$1.28	\$1.25 4(R)
9F015-2T	9F013-2T	9F012-2T	9F016-2T	WhiteTottle & Carib	oine, 1.9 oz	\$1.85 \$1.82	\$1.78	\$1.75 4(R)
9F015-4	9F013-4	9F012-4	9F016-4	White Round, 4 oz		\$1.78 \$1.75	\$1.72	\$1.69 4(R)
9F015-8P	9F013-8P	9F012-8P	9F016-8P	White Round, 8 oz		\$2.63 \$2.60		

### **FREE SETUP**

Label: Full Color - CMYK

# HAND SOAP

Production Time - 10 Business Days

Everyone loves clean hands. Our hand soap which comes in variety of aromas leaves hands fresh and clean and invigorated with soothing cooling agents.











LAVENDER	BERRY	CITRUS	<b>UNSCENTE</b>	D SIZE	QTY&PRICE	250	<b>500</b> '	1000	<b>2500</b>	
9F085LP	9F085BB	9F085CG	9F085A	Clear Oval, 1 oz		\$1.56	\$1.53	\$1.50	\$1.47	4(R)
9F085LP-2T	9F085BB-2T	9F085CG-2T	9F085-2T	ClearTottle & Caribiner,	1.9 oz	\$1.67	\$1.64	\$1.61	\$1.59	4(R)
9F085LP-2	9F085BB-2	9F085CG-2	9F085-2	Clear Round, 2 oz		\$2.11	\$2.08	\$2.05	\$2.02	4(R)
9F085LP-4	9F085BB-4	9F085CG-4	9F085A-4	Clear Round, 4 oz		\$2.35	\$2.32	\$2.49	\$2.46	4(R)
9F085LP-8	9F085BB-8 P	9F085CG-8 P	9F085A-8 P	Clear Round w/Pump, 8	oz	\$3.05	\$3.02	\$2.99	\$2.96	4(R)

### **FREE SETUP**

# ALOE GEL AFTER SUN CARE

Production Time - 10 Business Days

YML Aloe Gel cools and soothes minor skin irritations, abrasions and sunburns. It helps restore moisture to damaged skin and helps prevent drying and peeling.



ITEM	SIZE	QTY&PRICE	250 50	00 1000	2500
9F026	Clear Oval, 1 oz		\$1.08 \$1.	05 \$1.02	\$0.99 <b>4(R)</b>
9F026-2T	Clear Tottle & Caribiner, 1.9 oz		\$1.77 \$1.	74 \$1.71	\$1.69 4(R)
9F026-2	Clear Round, 2 oz		\$1.28 \$1.	25 \$1.22	\$1.19 4(R)
9F026-4	Clear Round, 4 oz		\$1.68 \$1.	65 \$1.62	\$1.59 4(R)
9F026-8	Clear Round w/Pump, 8 oz		\$2.58 \$2.	55 \$2.52	\$2.49 4(R)

### **FREE SETUP**

Label: Full Color - CMYK

# PAIN RELIEVING SOOTHING GEL

Production Time - 10 Business Days

Our pain relieving soothing gel is a greaseless pain reliever. Penetrates deep to provide fast and temporary relif of the minor aches and pains of muscles and joints.



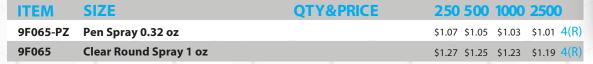
ITEM	SIZE	QTY&PRICE	250 500 1000 2	2500
9F038	Clear Oval, 1 oz		\$1.44 \$1.39 \$1.34 \$	51.29 <b>4(R)</b>
9F038-2T	Clear Tottle & Caribiner, 1.9 oz		\$2.04 \$1.99 \$1.94 \$	51.89 4(R)
9F038-2	Clear Round, 2 oz		\$1.64 \$1.59 \$1.54 \$	51.49 <b>4(R)</b>
9F038-4	Clear Round, 4 oz		\$2.04 \$1.99 \$1.94 \$	51.89 <mark>4(R)</mark>
9F038-8	Clear Round w/Pump, 8 oz		\$2.94 \$2.89 \$2.84 \$	52.79 4(R)

### **FREE SETUP**

# **CLUB SCRUB**

Production Time - 10 Business Days

Improve your game with this cleaning liquid specially formulated for golf clubs. Packaged in a convinient spray that whisks away grass and dirt from clubs and golf balls for a faster and farther drive. It's clear orange liquid protects as it cleans.



### **FREE SETUP**

Label: Full Color - CMYK

# **LENS CLEANER**

Production Time - 10 Business Days

With our high performance non-ammoniated formula, our lens cleaner delivers streak-free performance, grease film removal, and brilliant shine. A single solution for multiple surfaces.

ITEM	SIZE	QTY&PRICE	<b>250</b> !	<b>500</b>	1000	<b>2500</b>	
9F003-PZ	Pen Spray 0.32 oz		\$1.09	\$1.07	\$1.05	\$1.02	4(R)
9F003	Clear Round Spray 1 oz		\$1.41	\$1.38	\$1.35	\$1.32	4(R)
9F003-2	Clear Round Spray 2 oz		\$1.59	1.57	\$1.54	\$1.51	4(R)

### **FREE SETUP**

Label: Full Color - CMYK

# INSECT REPELLENT

Production Time - 10 Business Days

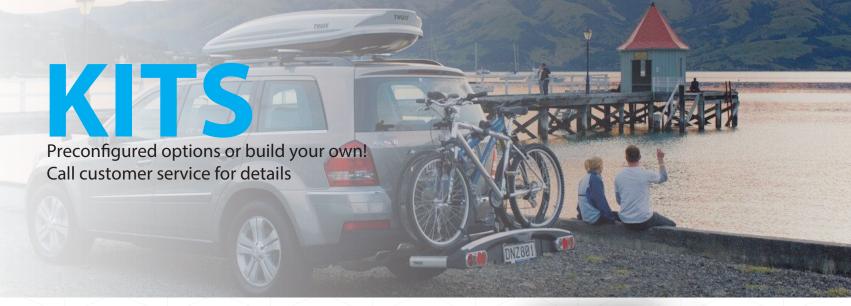
Enjoy the outdoors and peace of mind with our Insect Repellent. This non-sticky, non-greasy liquid rubs in easily and sprays on clothing to help control monsquitoes. Portable pen spray and spray bottle are just the right size for a pocket or travel bag. Your customers will aprecciate this handy, on-the-go protection.

ITEM	SIZE	QTY&PRICE	250 500	1000	2500
9F036-PZ	Pen Spray 0.32 oz		\$1.25 \$1.23	\$1.20	\$1.174(R)
9F036	Clear Round Spray 1 oz		\$1.80 \$1.77	\$1.74	\$1.71 4(R)

### **FREE SETUP**







# KIT 1 – THE ESSENTIALS \$3.44 (R)

SPF 15 LEGACY STICK
1 OZ SUNSCREEN
1 OZ HAND SANITIZER OR PEN SPRAY
FULL COLOR INSERT CARD
4X6 ZIP LOCK BAG 4 MIL

### **FREE SETUP**

MINIMUM: 250 KITS
PRODUCTION TIME: 10 BUSINESS DAYS

IMPRINT: CMYK - FULL COLOR PREMIUM LABELS





3.5x5.5 INSERT CARD FULL COLOR, BOTH SIDES





3.5x5.5 INSERT CARD FULL COLOR, BOTH SIDES

## KIT 2 - "FORE" GOLF \$4.35 (R)

SPF 15 BEES' BEST LIP BALM CLUB SCRUB PEN SPRAY LENS CLEANER PEN SPAY 1 OZ HAND SANITIZER FULL COLOR INSERT CARD 4X6 ZIP LOCK BAG 4 MIL

### **FREE SETUP**

MINIMUM: 250 KITS

PRODUCTION TIME: 10 BUSINESS DAYS
IMPRINT: CMYK – FULL COLOR PREMIUM LABELS

# **KIT 3- PREPARE FOR ANYTHING \$7.10 (R)**

SPF 15 LEGACY STICK
4 OZ HAND SANITIZER
2 OZ SUNSCREEN
INSECT REPELLENT PEN SPRAY
FULL COLOR INSERT CARD
4X6X1.5 ZIPPER VINYL BAG WITH HAND LOOP

### **FREE SETUP**

MINIMUM: 250 KITS

PRODUCTION TIME: 10 BUSINESS DAYS

IMPRINT: CMYK - FULL COLOR PREMIUM LABELS





3.5x5.5 INSERT CARD FULL COLOR, BOTH SIDES



Our high quality formulations ensure that your clients will keep and use your customized personal care items on a regular basis and they will remember your business every time they use them!

# ENJOY SPECIAL OFFERS? LIKE US ON FACEBOOK OR FOLLOW US ON TWITTER



